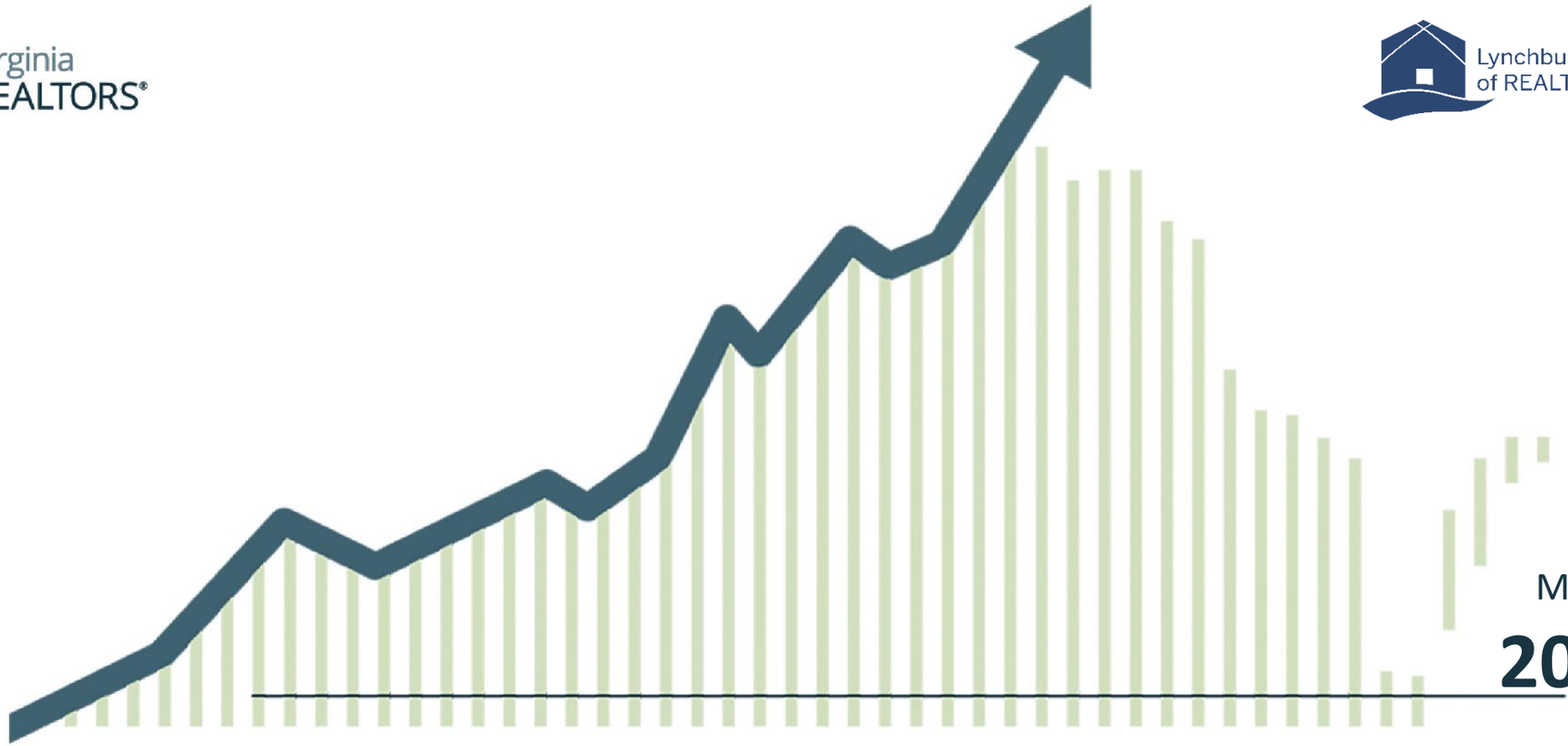
Virginia REALTORS®

Lynchburg Association of REALTORS® | Est. 1913



MARCH

2026

LARLYNCHBURG

MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY

VIRGINIA REALTORS®

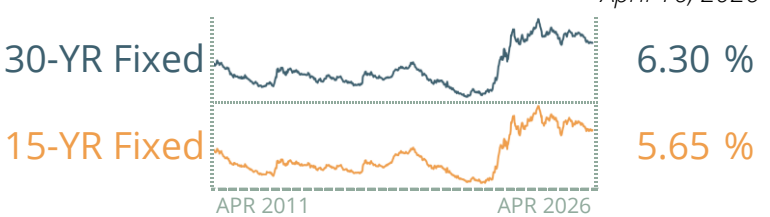
LAR Market Indicators Report

Key Market Trends: **March 2026**

- **Activity rose for a second consecutive month in the region.** In March, there were 269 closed sales across the LAR area, up 9.3% or 23 more sales than a year earlier. Bedford County accounted for 107 sales in March, 29 more than last year, reflecting a 37.2% increase. Both Appomattox County (+8.3%) and Campbell County (+1.8%) added one more sale than last March. However, Lynchburg saw a 10.7% decline in activity (-8 sales), while sales activity in Amherst County remained the same from a year ago.
- **Certain parts of the LAR market saw a year-over-year rise in pending sales.** The LAR region recorded 420 pending sales in March, 53 more than last year, which is a 14.4% increase. Campbell County had 83 pending sales in March, 21 more than last year (+33.9%). Despite this trend, Lynchburg (-7.5%) and Amherst County (-7.7%) experienced a decline in pending sales activity compared to last March.
- **Most areas in the LAR footprint saw higher sales prices than last year.** The median sales price in the region was $311,000 in March, up $11,900 or 4.0% from the prior year. Amherst County's median sales price stood at $292,400 this month, a $24,950 rise compared to the year before (+9.3%). In Appomattox County, the median sales price reached $279,900 in March, up 35.2% from a year ago, marking a $72,900 price jump. At $291,441, the median sales price in Campbell County fell for a third consecutive month compared to last year (-10.3%).
- **More homes continue to be listed in the LAR market.** There were 807 active listings across the region at the end of March, 17 more than last year, showing a 2.2% increase. Bedford County was the only area to see an uptick in listings, adding 87 more (+30.9%) compared to the end of last March. Lynchburg had 208 active listings on the market, five fewer than this time last year (-2.3%).

INTEREST RATE TRACKER

April 16, 2026



LAR Market Dashboard

YoY Chg	Mar-26	Indicator
▲ 9.3%	269	Sales
▲ 14.4%	420	Pending Sales
▲ 8.9%	537	New Listings
▲ 5.0%	$315,000	Median List Price
▲ 4.0%	$311,000	Median Sales Price
▼ -3.1%	$173	Median Price Per Square Foot
▲ 10.5%	$95.2	Sold Dollar Volume (in millions)
– 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 5.4%	52	Average Days on Market
▲ 2.2%	807	Active Listings
▼ -2.6%	2.6	Months of Supply

Sources: Virginia REALTORS®, data accessed April 15, 2026, Freddie Mac

Report Index

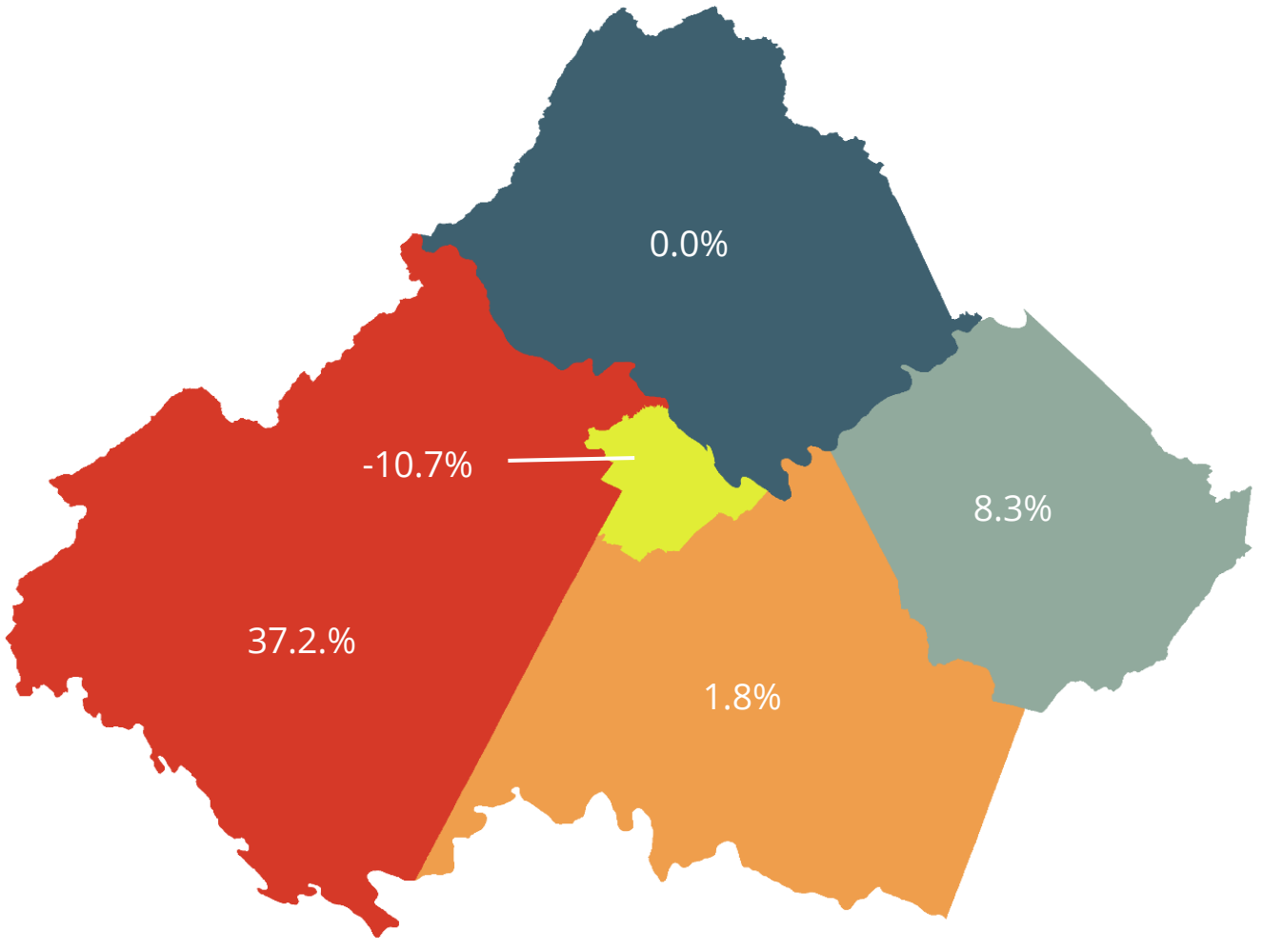
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Consumers Should Consult with a REALTOR®.
Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR®.

Market Activity - LAR Footprint

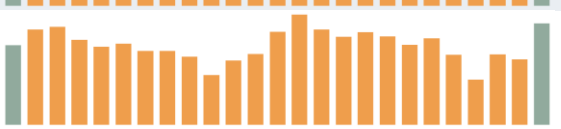
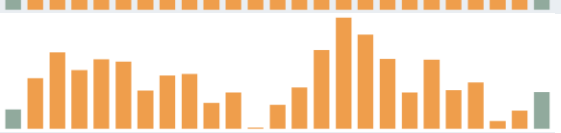
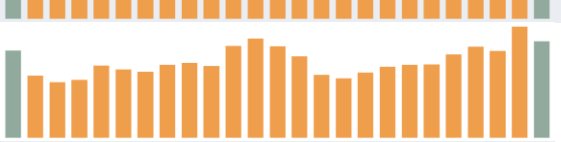
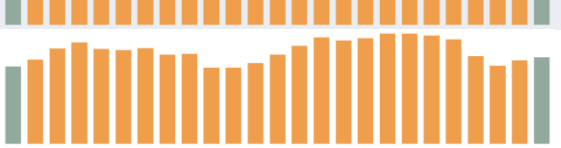


Total Sales

Jurisdiction	Mar-25	Mar-26	% Chg
Amherst County	26	26	0.0%
Appomattox County	12	13	8.3%
Bedford County	78	107	37.2%
Campbell County	55	56	1.8%
Lynchburg	75	67	-10.7%
LAR	**246**	**269**	**9.3%**

Source: Virginia REALTORS®, data accessed April 15, 2026

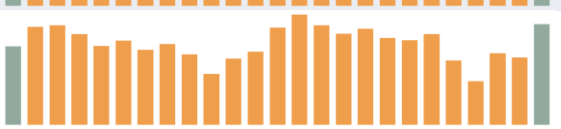
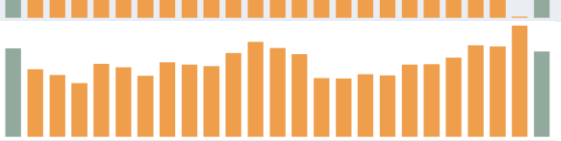
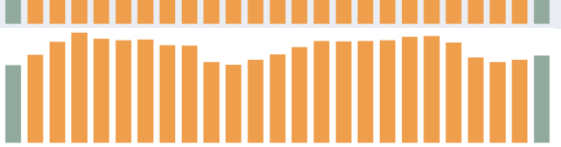
Total Market Overview

Key Metrics	2-year Trends (Mar-24 – Mar-26)	Mar-25	Mar-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales		246	**269**	9.3%	444	**721**	62.4%
Pending Sales		367	**420**	14.4%	514	**543**	5.6%
New Listings		493	**537**	8.9%	716	**1,257**	75.6%
Median List Price		$299,900	**$315,000**	5.0%	$309,900	**$306,495**	-1.1%
Median Sales Price		$299,100	**$311,000**	4.0%	$302,400	**$299,950**	-0.8%
Median Price Per Square Foot		$179	**$173**	-3.1%	$172	**$169**	-1.8%
Sold Dollar Volume (in millions)		$86.1	**$95.2**	10.5%	$164.9	**$156.8**	-4.9%
Median Sold/Ask Price Ratio		100.0%	**100.0%**	0.0%	100.0%	**100.0%**	0.0%
Average Days on Market		50	**52**	5.4%	51	**53**	4.0%
Active Listings		790	**807**	2.2%	n/a	**n/a**	n/a
Months of Supply		2.7	**2.6**	-2.6%	n/a	**n/a**	n/a

Source: Virginia REALTORS®, data accessed April 15, 2026

Single-Family Detached Market Overview

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Key Metrics	2-year Trends (Mar-24 – Mar-26)	Mar-25	Mar-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales		212	**223**	5.2%	399	**597**	49.6%
Pending Sales		337	**346**	2.7%	454	**464**	2.2%
New Listings		431	**446**	3.5%	618	**1,062**	71.8%
Median List Price		$312,450	**$329,900**	5.6%	$327,450	**$324,950**	-0.8%
Median Sales Price		$309,500	**$324,900**	5.0%	$325,000	**$320,000**	-1.5%
Median Price Per Square Foot		$176	**$172**	-2.5%	$170	**$169**	-0.5%
Sold Dollar Volume (in millions)		$76.5	**$81.1**	6.0%	$153.0	**$134.6**	-12.0%
Median Sold/Ask Price Ratio		100.0%	**100.0%**	0.0%	100.0%	**100.0%**	0.0%
Average Days on Market		48	**46**	-4.0%	48	**52**	7.6%
Active Listings		658	**694**	5.5%	n/a	**n/a**	n/a
Months of Supply		2.7	**2.6**	-1.1%	n/a	**n/a**	n/a

Source: Virginia REALTORS®, data accessed April 15, 2026

Townhome & Condo Market Overview

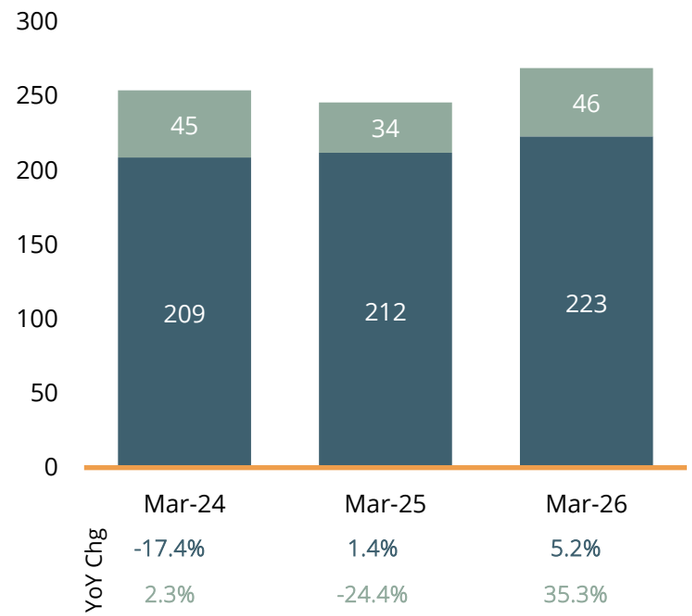
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Key Metrics	2-year Trends (Mar-24 – Mar-26)	Mar-25	Mar-26	YoY Chg	2025 YTD	2026 YTD	YoY Chg
Sales		34	**46**	35.3%	45	**124**	175.6%
Pending Sales		30	**74**	146.7%	60	**79**	31.7%
New Listings		62	**91**	46.8%	98	**195**	99.0%
Median List Price		$269,900	**$289,900**	7.4%	$259,900	**$262,400**	1.0%
Median Sales Price		$263,500	**$289,900**	10.0%	$259,900	**$262,900**	1.2%
Median Price Per Square Foot		$192	**$176**	-8.3%	$180	**$170**	-5.5%
Sold Dollar Volume (in millions)		$9.6	**$14.0**	46.0%	$11.9	**$22.2**	86.1%
Median Sold/Ask Price Ratio		98.9%	**100.0%**	1.1%	100.0%	**100.0%**	0.0%
Average Days on Market		59	**82**	38.9%	81	**61**	-23.8%
Active Listings		132	**113**	-14.4%	n/a	**n/a**	n/a
Months of Supply		2.9	**2.6**	-10.5%	n/a	**n/a**	n/a

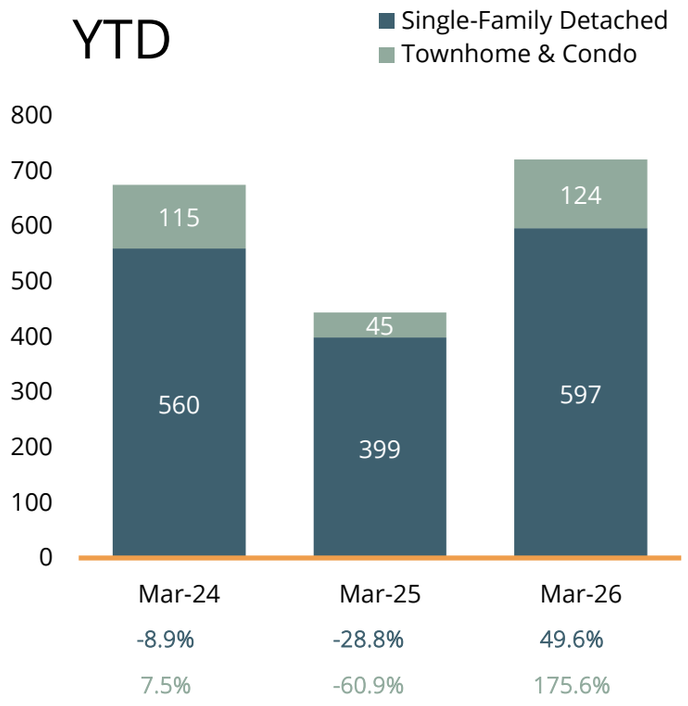
Source: Virginia REALTORS®, data accessed April 15, 2026

Sales

March



YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**269**	3.1%	**28**	-56.9%
May-25	**297**	3.8%	**51**	-28.2%
Jun-25	**319**	19.5%	**47**	-20.3%
Jul-25	**337**	26.2%	**42**	-32.3%
Aug-25	**279**	-2.4%	**31**	-35.4%
Sep-25	**233**	3.6%	**43**	-6.5%
Oct-25	**268**	8.1%	**48**	23.1%
Nov-25	**216**	-12.9%	**50**	11.1%
Dec-25	**235**	6.3%	**52**	57.6%
Jan-26	**176**	-18.9%	**36**	44.0%
Feb-26	**198**	8.8%	**42**	110.0%
Mar-26	**223**	5.2%	**46**	35.3%
12-month Avg	254	4.5%	43	-5.7%

Historical Sales by Month

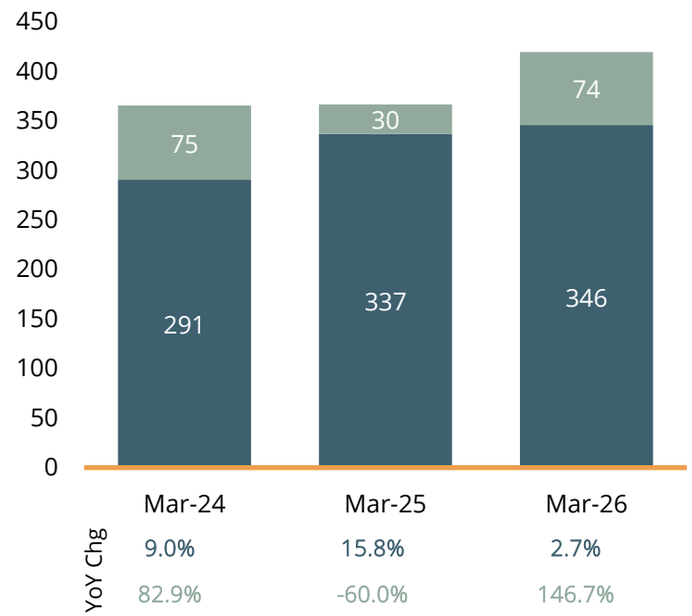


Source: Virginia REALTORS®, data accessed April 15, 2026

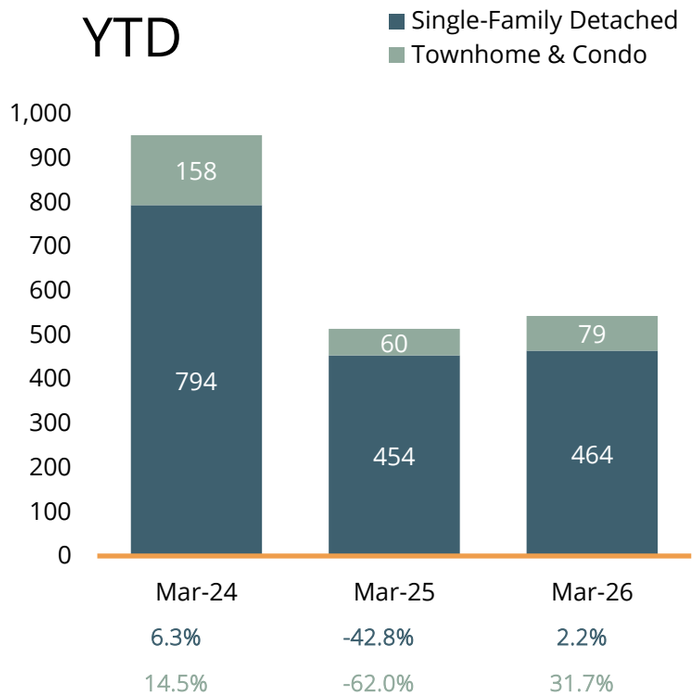
Pending Sales

Lynchburg Association of REALTORS® Est. 1913

March

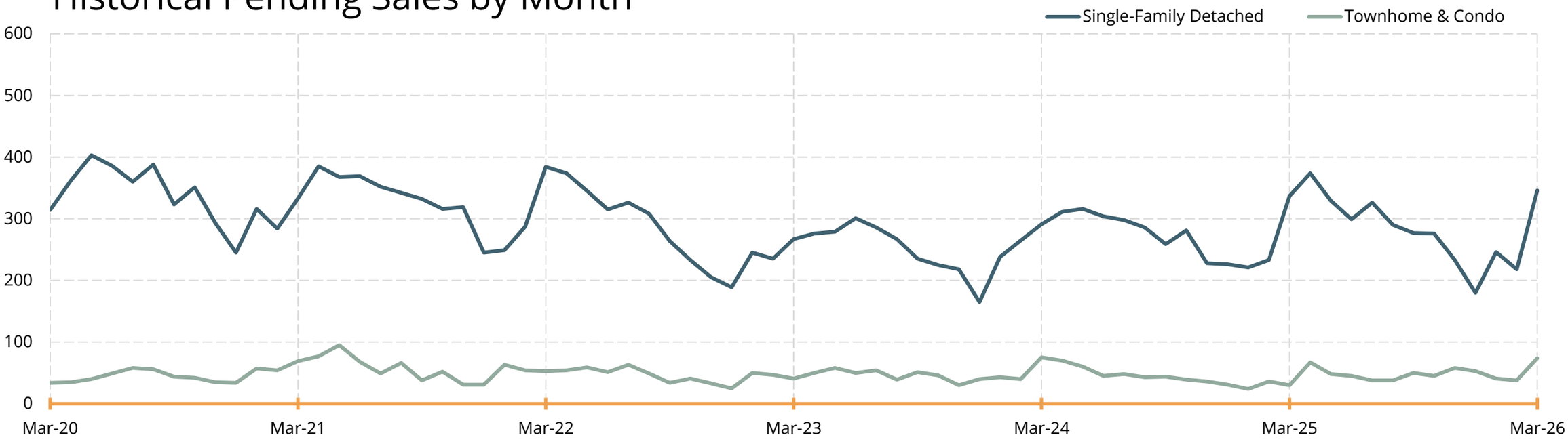


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**374**	20.3%	**67**	-4.3%
May-25	**329**	4.1%	**48**	-20.0%
Jun-25	**299**	-1.6%	**45**	0.0%
Jul-25	**326**	9.4%	**38**	-20.8%
Aug-25	**290**	1.4%	**38**	-11.6%
Sep-25	**277**	6.9%	**50**	13.6%
Oct-25	**276**	-1.8%	**45**	15.4%
Nov-25	**233**	2.2%	**58**	61.1%
Dec-25	**180**	-20.4%	**53**	71.0%
Jan-26	**246**	11.3%	**41**	70.8%
Feb-26	**218**	-6.4%	**38**	5.6%
Mar-26	**346**	2.7%	**74**	146.7%
12-month Avg	283	2.8%	50	17.6%

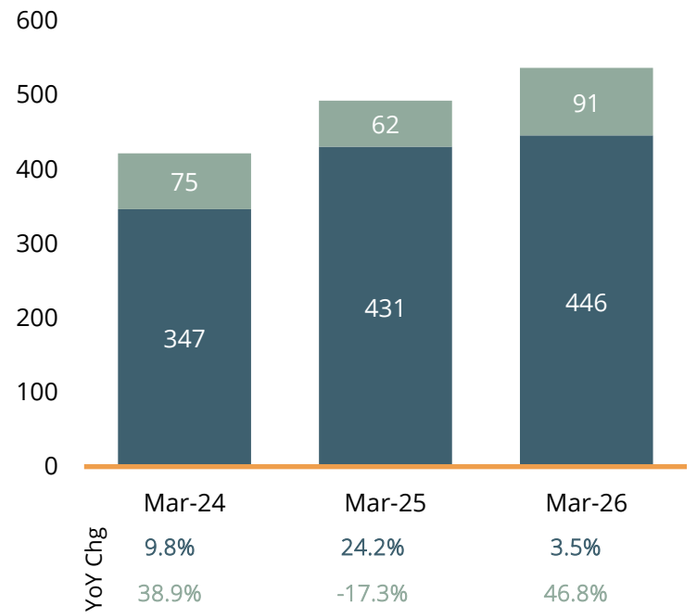
Historical Pending Sales by Month



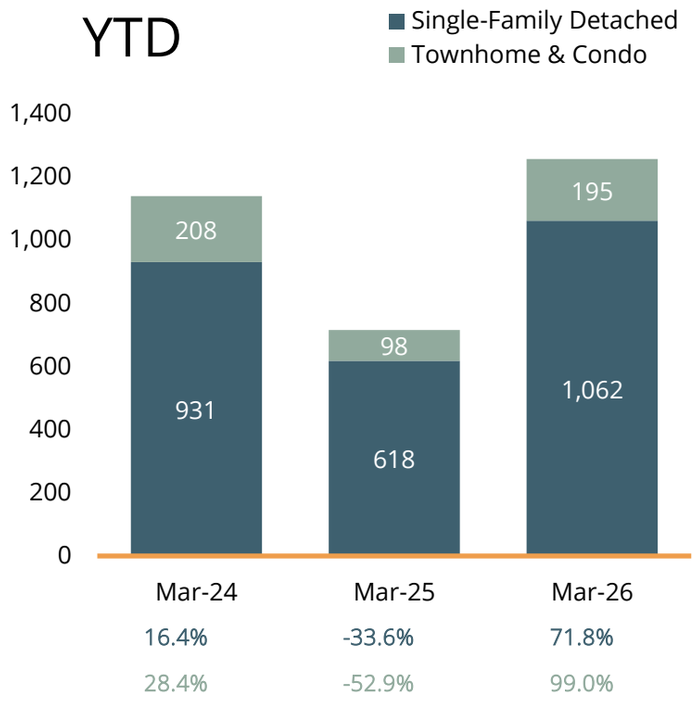
Source: Virginia REALTORS®, data accessed April 15, 2026

New Listings

March

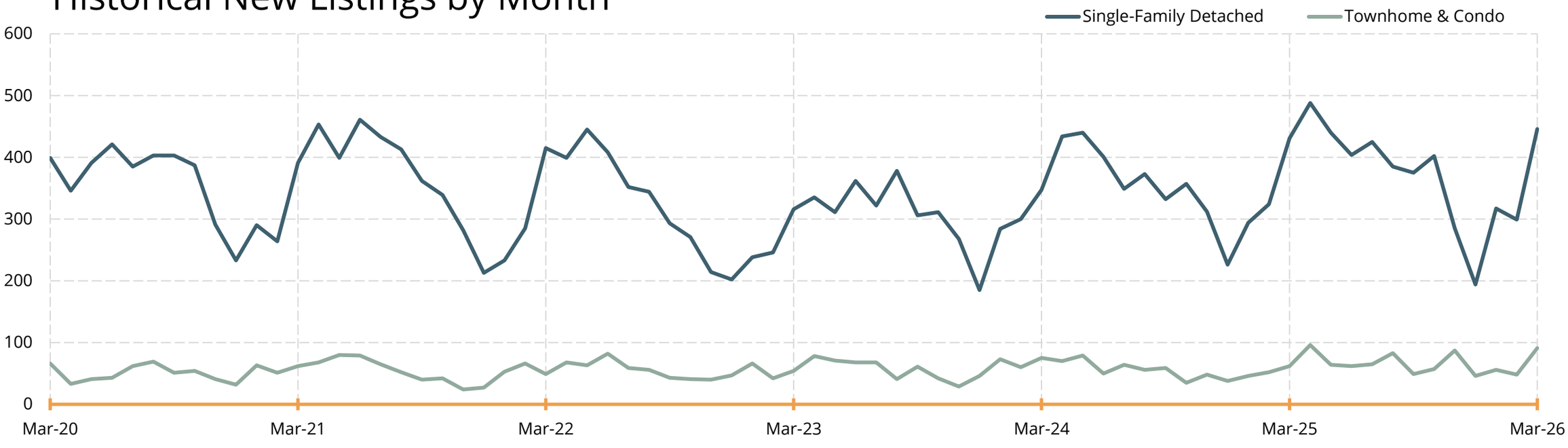


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**488**	12.4%	**96**	37.1%
May-25	**440**	0.0%	**64**	-19.0%
Jun-25	**404**	0.7%	**62**	24.0%
Jul-25	**425**	21.8%	**65**	1.6%
Aug-25	**385**	3.2%	**83**	48.2%
Sep-25	**375**	13.0%	**49**	-16.9%
Oct-25	**402**	12.6%	**57**	62.9%
Nov-25	**285**	-8.7%	**87**	81.3%
Dec-25	**194**	-14.2%	**46**	21.1%
Jan-26	**317**	7.8%	**56**	21.7%
Feb-26	**299**	-7.7%	**48**	-7.7%
Mar-26	**446**	3.5%	**91**	46.8%
12-month Avg	372	4.4%	67	22.0%

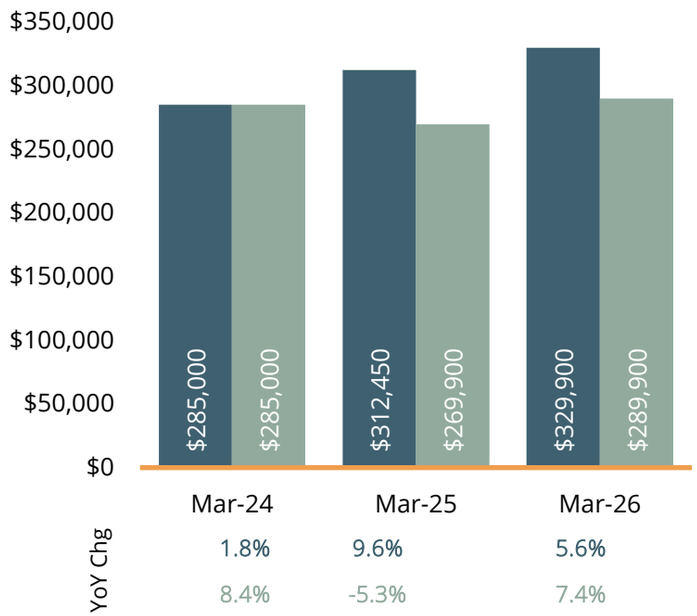
Historical New Listings by Month



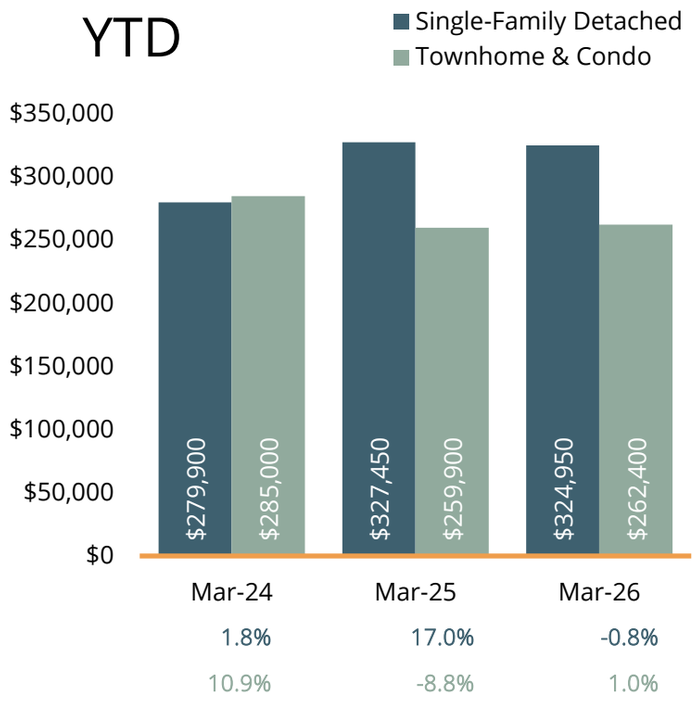
Source: Virginia REALTORS®, data accessed April 15, 2026

Median List Price

March

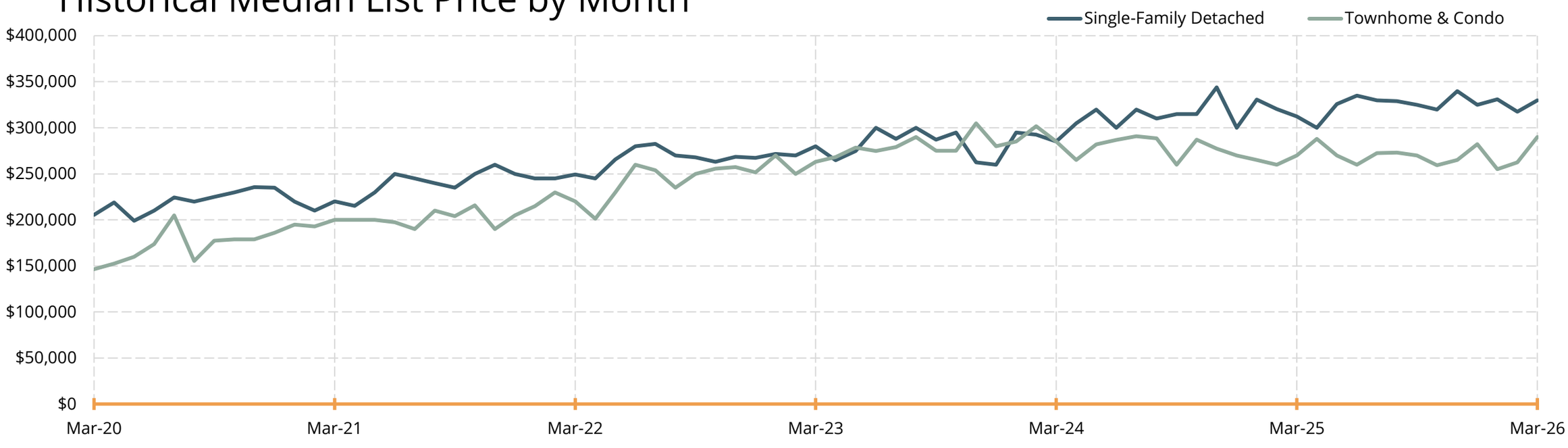


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**$299,900**	-1.7%	**$288,000**	8.7%
May-25	**$325,900**	1.9%	**$269,900**	-4.3%
Jun-25	**$334,900**	11.7%	**$259,900**	-9.4%
Jul-25	**$329,900**	3.1%	**$272,500**	-6.3%
Aug-25	**$329,000**	6.2%	**$273,000**	-5.4%
Sep-25	**$325,000**	3.2%	**$269,900**	3.8%
Oct-25	**$319,900**	1.6%	**$259,450**	-9.6%
Nov-25	**$339,950**	-1.2%	**$264,950**	-4.5%
Dec-25	**$325,000**	8.4%	**$282,200**	4.6%
Jan-26	**$330,993**	0.1%	**$254,900**	-3.8%
Feb-26	**$317,400**	-0.9%	**$262,400**	1.0%
Mar-26	**$329,900**	5.6%	**$289,900**	7.4%
12-month Avg	$325,645	3.1%	$270,583	-1.7%

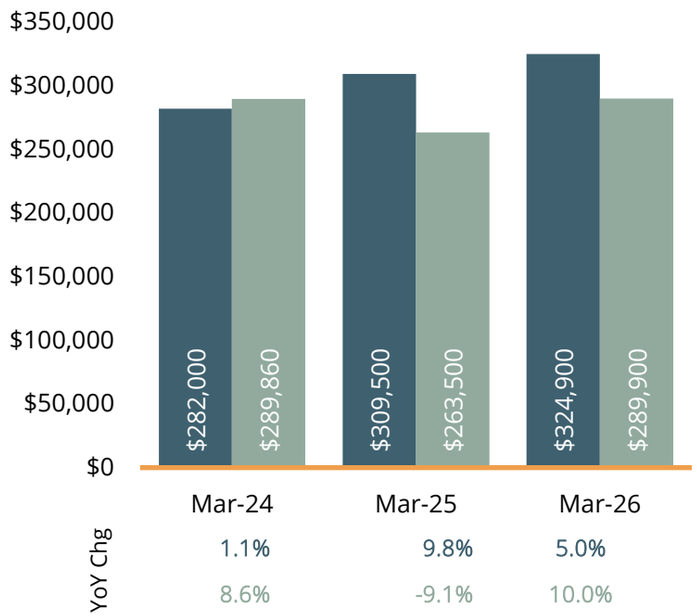
Historical Median List Price by Month



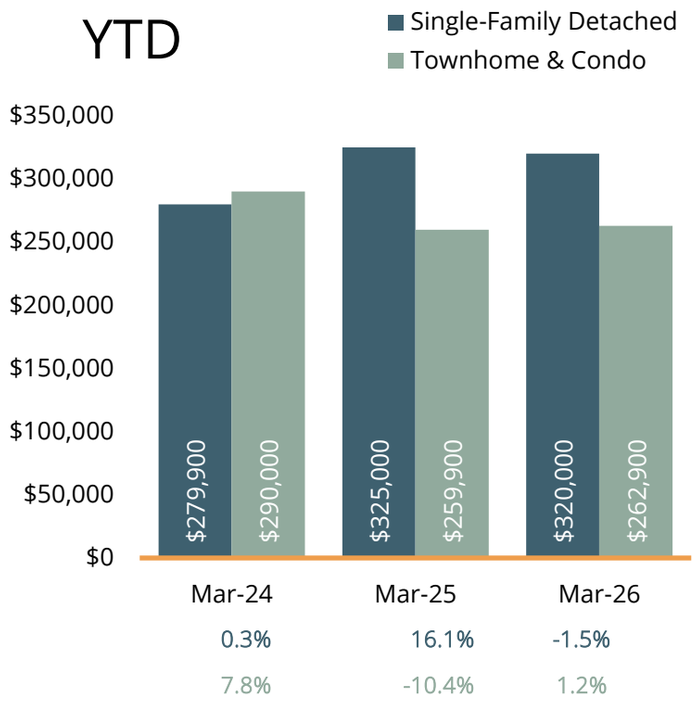
Source: Virginia REALTORS®, data accessed April 15, 2026

Median Sales Price

March

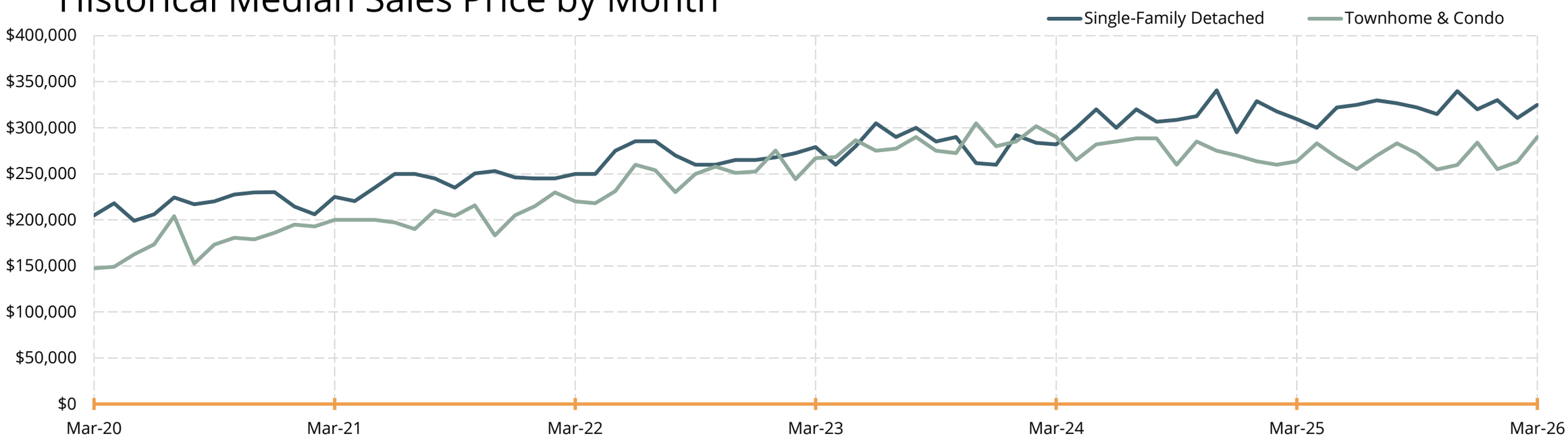


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**$299,900**	0.0%	**$283,000**	6.8%
May-25	**$322,000**	0.6%	**$267,900**	-5.0%
Jun-25	**$325,000**	8.4%	**$255,000**	-10.5%
Jul-25	**$329,900**	3.1%	**$269,950**	-6.4%
Aug-25	**$326,775**	6.6%	**$283,000**	-1.9%
Sep-25	**$322,000**	4.4%	**$272,100**	4.7%
Oct-25	**$315,000**	0.8%	**$254,725**	-10.6%
Nov-25	**$339,700**	-0.3%	**$259,580**	-5.6%
Dec-25	**$320,000**	8.5%	**$284,050**	5.2%
Jan-26	**$329,950**	0.3%	**$254,900**	-3.3%
Feb-26	**$310,500**	-2.3%	**$262,900**	1.2%
Mar-26	**$324,900**	5.0%	**$289,900**	10.0%
12-month Avg	$322,135	2.8%	$269,750	-1.5%

Historical Median Sales Price by Month

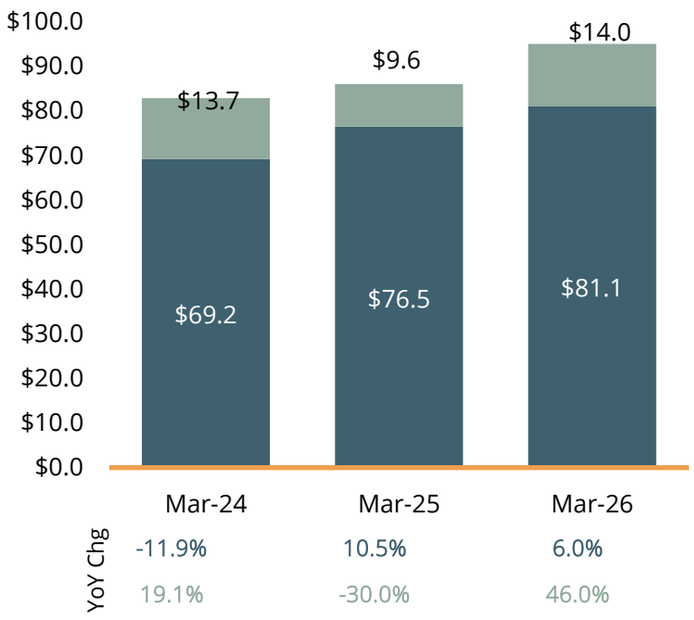


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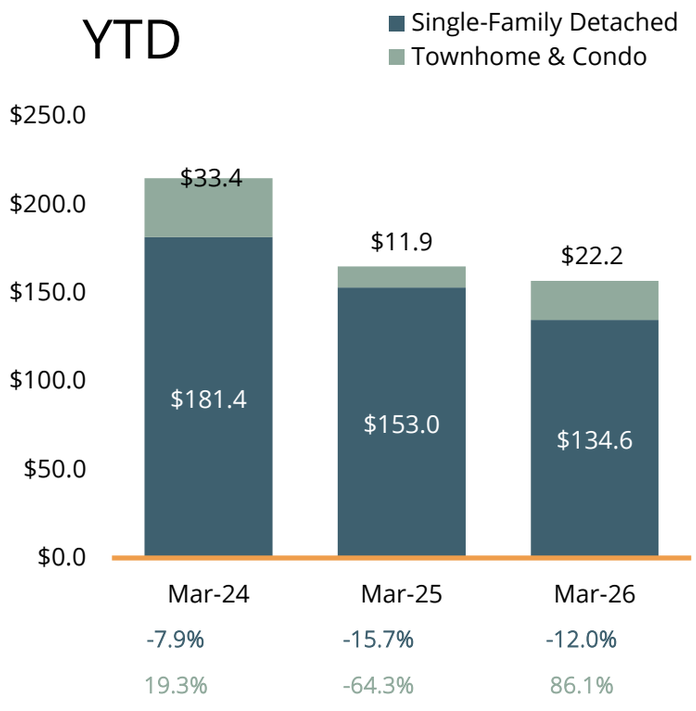
Sold Dollar Volume (in millions)

Lynchburg Association of REALTORS® | Est. 1913

March

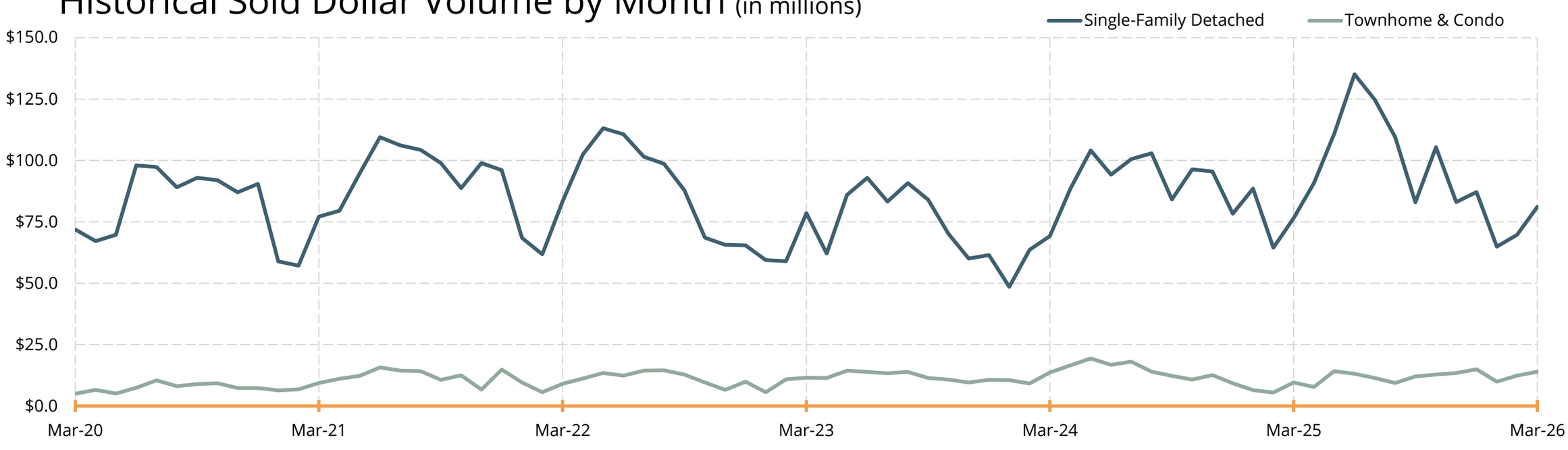


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**$90.8**	2.5%	**$7.8**	-52.8%
May-25	**$110.9**	6.5%	**$14.2**	-26.5%
Jun-25	**$135.1**	43.3%	**$13.1**	-21.5%
Jul-25	**$124.7**	24.0%	**$11.4**	-36.8%
Aug-25	**$109.6**	6.6%	**$9.3**	-33.2%
Sep-25	**$82.9**	-1.4%	**$12.1**	-1.5%
Oct-25	**$105.4**	9.4%	**$12.8**	19.5%
Nov-25	**$83.0**	-13.1%	**$13.4**	6.7%
Dec-25	**$87.1**	11.1%	**$14.9**	61.6%
Jan-26	**$64.9**	-26.7%	**$9.9**	52.1%
Feb-26	**$69.7**	8.2%	**$12.3**	126.4%
Mar-26	**$81.1**	6.0%	**$14.0**	46.0%
12-month Avg	$95.5	6.6%	$12.1	-3.7%

Historical Sold Dollar Volume by Month (in millions)

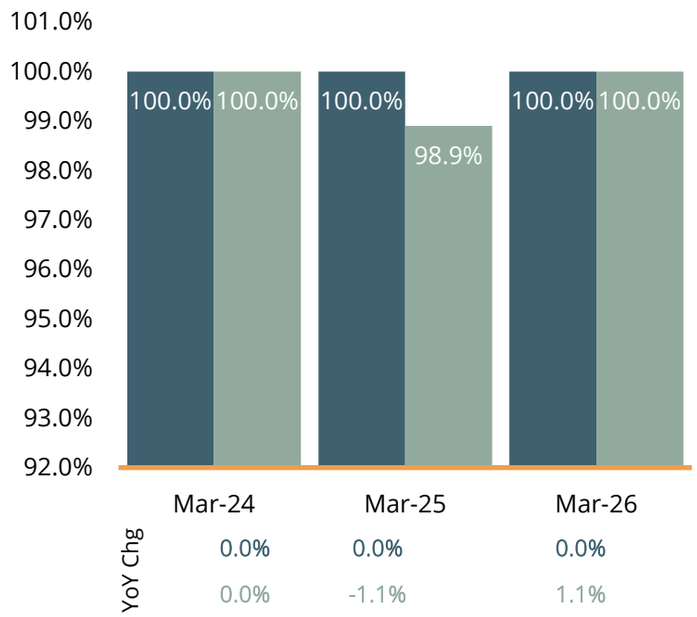


Source: Virginia REALTORS®, data accessed April 15, 2026

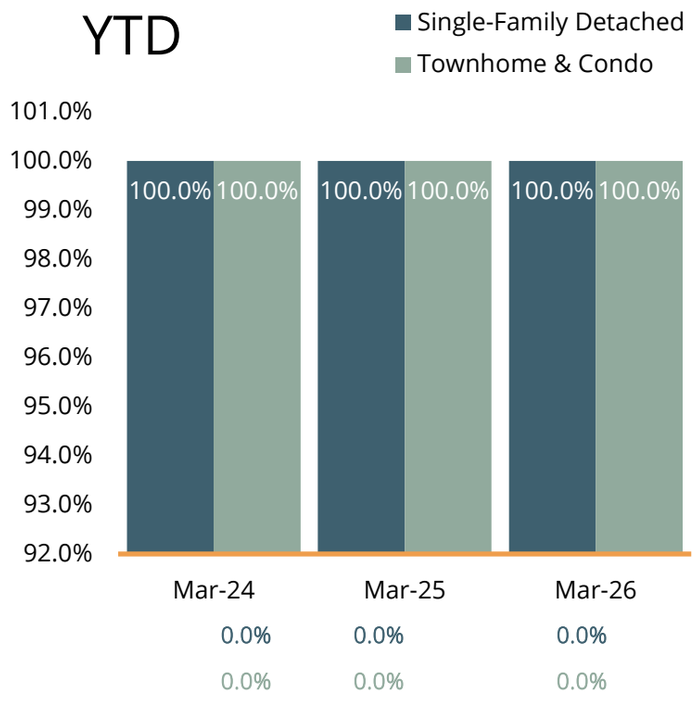
Median Sold to Ask Price Ratio

Lynchburg Association of REALTORS® | Est. 1913

March

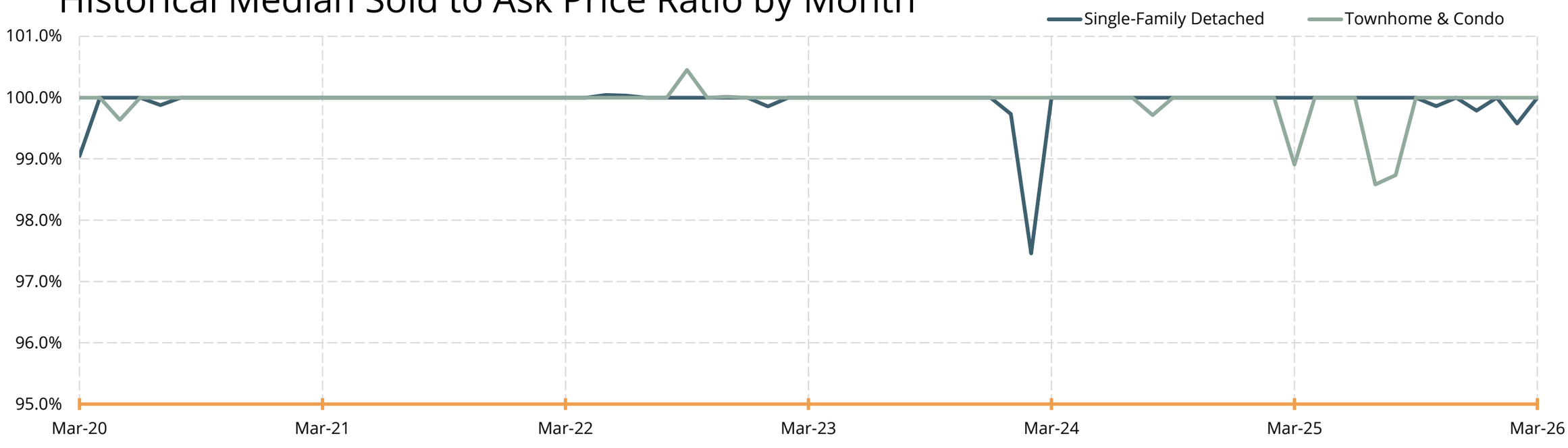


YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**100.0%**	0.0%	**100.0%**	0.0%
May-25	**100.0%**	0.0%	**100.0%**	0.0%
Jun-25	**100.0%**	0.0%	**100.0%**	0.0%
Jul-25	**100.0%**	0.0%	**98.6%**	-1.4%
Aug-25	**100.0%**	0.0%	**98.7%**	-1.0%
Sep-25	**100.0%**	0.0%	**100.0%**	0.0%
Oct-25	**99.9%**	-0.1%	**100.0%**	0.0%
Nov-25	**100.0%**	0.0%	**100.0%**	0.0%
Dec-25	**99.8%**	-0.2%	**100.0%**	0.0%
Jan-26	**100.0%**	0.0%	**100.0%**	0.0%
Feb-26	**99.6%**	-0.4%	**100.0%**	0.0%
Mar-26	**100.0%**	0.0%	**100.0%**	1.1%
12-month Avg	99.9%	-0.1%	99.8%	-0.1%

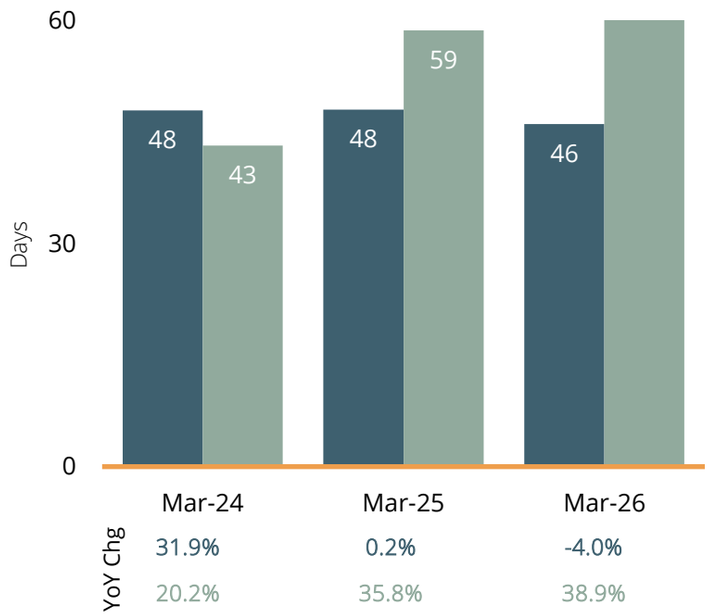
Historical Median Sold to Ask Price Ratio by Month



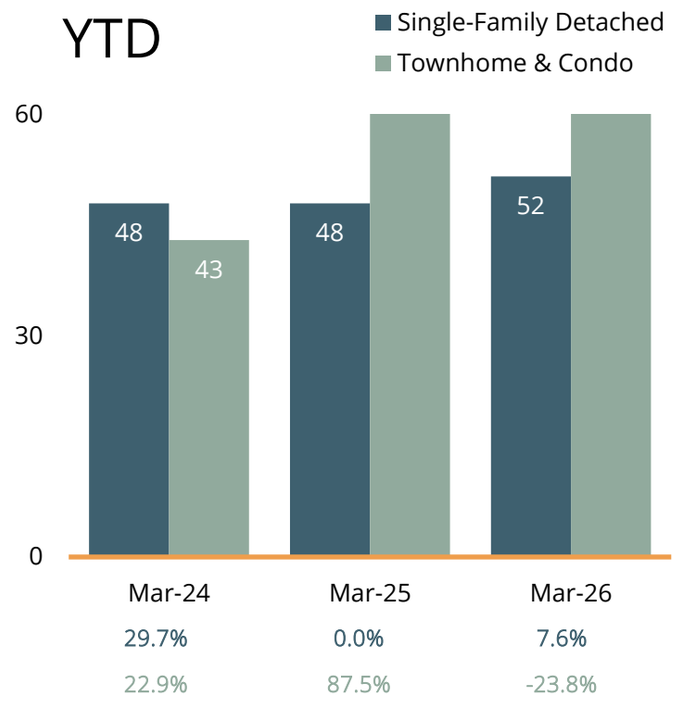
Source: Virginia REALTORS®, data accessed April 15, 2026

Average Days on Market

March



YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**45**	21.7%	**38**	82.0%
May-25	**32**	-4.8%	**47**	189.6%
Jun-25	**32**	9.3%	**35**	-17.0%
Jul-25	**34**	-14.3%	**46**	23.6%
Aug-25	**33**	-11.4%	**84**	150.5%
Sep-25	**39**	18.0%	**41**	-14.7%
Oct-25	**39**	-2.7%	**42**	24.9%
Nov-25	**43**	9.8%	**54**	13.4%
Dec-25	**49**	29.1%	**48**	14.8%
Jan-26	**49**	8.0%	**38**	-56.4%
Feb-26	**60**	16.9%	**59**	-18.2%
Mar-26	**46**	-4.0%	**82**	38.9%
12-month Avg	42	6.2%	51	13.8%

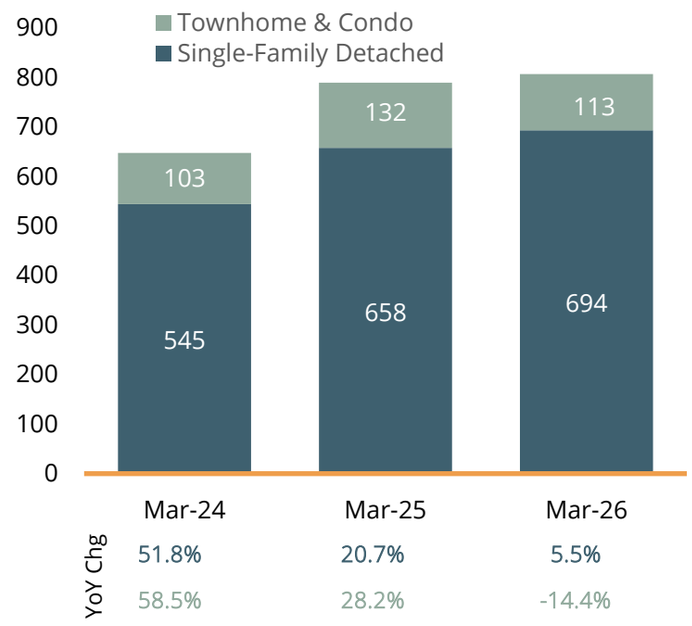
Historical Average Days on Market



Source: Virginia REALTORS®, data accessed April 15, 2026

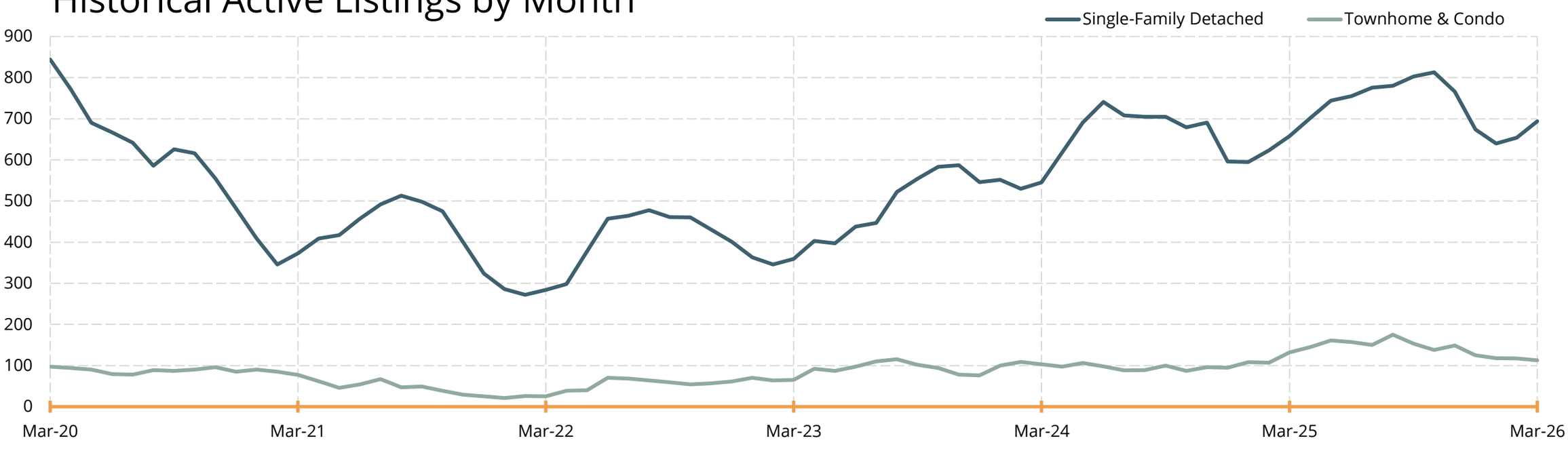
Active Listings

March



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**702**	13.6%	**145**	49.5%
May-25	**744**	7.7%	**161**	51.9%
Jun-25	**755**	1.9%	**157**	60.2%
Jul-25	**776**	9.6%	**150**	70.5%
Aug-25	**780**	10.6%	**175**	96.6%
Sep-25	**803**	13.9%	**153**	53.0%
Oct-25	**813**	19.7%	**138**	58.6%
Nov-25	**766**	10.9%	**149**	55.2%
Dec-25	**674**	13.1%	**125**	31.6%
Jan-26	**640**	7.6%	**118**	9.3%
Feb-26	**654**	5.0%	**117**	9.3%
Mar-26	**694**	5.5%	**113**	-14.4%
12-month Avg	733	9.9%	142	41.4%

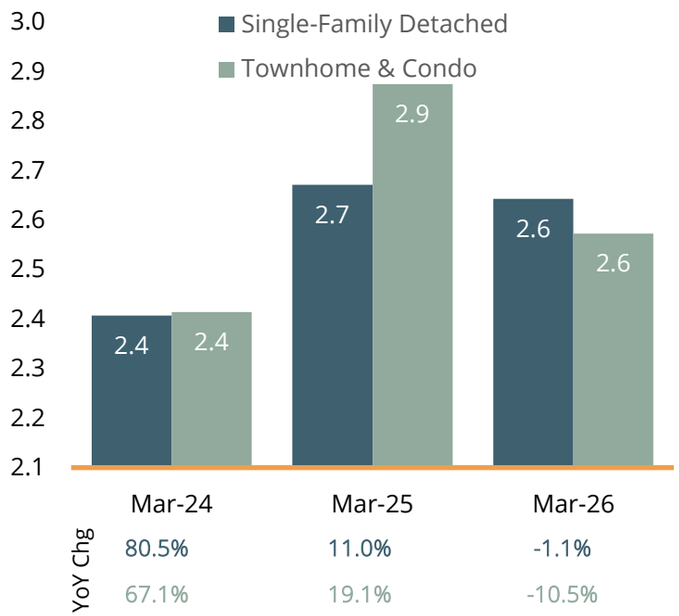
Historical Active Listings by Month



Source: Virginia REALTORS®, data accessed April 15, 2026

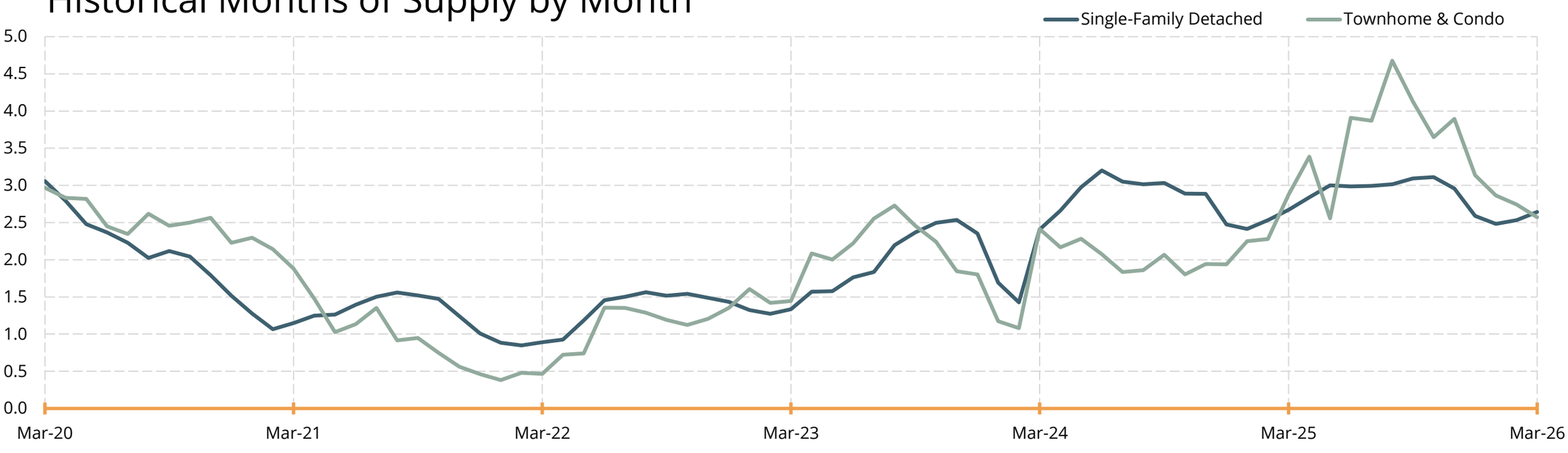
Months of Supply

March



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-25	**2.8**	6.8%	**3.4**	56.2%
May-25	**3.0**	0.8%	**2.6**	12.0%
Jun-25	**3.0**	-6.7%	**3.9**	88.5%
Jul-25	**3.0**	-1.8%	**3.9**	110.8%
Aug-25	**3.0**	0.0%	**4.7**	151.4%
Sep-25	**3.1**	2.0%	**4.1**	99.4%
Oct-25	**3.1**	7.7%	**3.6**	102.3%
Nov-25	**3.0**	2.5%	**3.9**	100.5%
Dec-25	**2.6**	4.7%	**3.1**	61.9%
Jan-26	**2.5**	2.8%	**2.9**	27.3%
Feb-26	**2.5**	0.0%	**2.7**	20.5%
Mar-26	**2.6**	-1.1%	**2.6**	-10.5%
12-month Avg	2.9	1.3%	3.4	63.1%

Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Total Market

Lynchburg Association of REALTORS® | Est. 1913

	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	49	**50**	2.0%	26	**26**	0.0%	$267,450	**$292,400**	9.3%	74	**63**	-14.9%	2.8	**2.3**	-16.4%
Appomattox County	29	**27**	-6.9%	12	**13**	8.3%	$207,000	**$279,900**	35.2%	61	**44**	-27.9%	3.8	**2.6**	-32.5%
Bedford County	151	**221**	46.4%	78	**107**	37.2%	$366,500	**$381,785**	4.2%	282	**369**	30.9%	2.9	**3.5**	20.4%
Campbell County	105	**98**	-6.7%	55	**56**	1.8%	$325,000	**$291,441**	-10.3%	160	**123**	-23.1%	2.9	**2.0**	-29.7%
Lynchburg	159	**141**	-11.3%	75	**67**	-10.7%	$272,000	**$264,900**	-2.6%	213	**208**	-2.3%	2.1	**2.1**	-1.1%

Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Total Market YTD

	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	64	**55**	-14.1%	46	**48**	4.3%	$262,500	**$304,950**	16.2%	71	**56**	-21.1%
Appomattox County	34	**44**	29.4%	29	**19**	-34.5%	$339,250	**$309,500**	-8.8%	50	**58**	16.0%
Bedford County	241	**282**	17.0%	140	**149**	6.4%	$410,000	**$380,940**	-7.1%	262	**319**	21.8%
Campbell County	144	**105**	-27.1%	83	**82**	-1.2%	$301,800	**$279,500**	-7.4%	128	**127**	-0.8%
Lynchburg	233	**234**	0.4%	146	**154**	5.5%	$258,450	**$265,000**	2.5%	219	**211**	-3.7%

Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Single Family Detached Market

Lynchburg Association of REALTORS® | Est. 1913

	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	49	**49**	0.0%	25	**26**	4.0%	$274,900	**$292,400**	6.4%	74	**61**	-17.6%	2.8	**2.3**	-19.6%
Appomattox County	29	**27**	-6.9%	12	**13**	8.3%	$207,000	**$279,900**	35.2%	61	**44**	-27.9%	3.8	**2.6**	-32.1%
Bedford County	135	**182**	34.8%	70	**90**	28.6%	$377,500	**$394,000**	4.4%	248	**326**	31.5%	2.9	**3.6**	20.8%
Campbell County	76	**75**	-1.3%	43	**47**	9.3%	$345,000	**$287,981**	-16.5%	97	**101**	4.1%	2.1	**2.0**	-4.8%
Lynchburg	142	**113**	-20.4%	62	**47**	-24.2%	$273,500	**$274,999**	0.5%	178	**162**	-9.0%	2.3	**2.1**	-11.4%

Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Single Family Detached Market YTD

	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	64	**104**	62.5%	46	**74**	60.9%	$262,500	**$298,700**	13.8%	71	**61**	-14.1%
Appomattox County	34	**71**	108.8%	29	**32**	10.3%	$339,250	**$290,000**	-14.5%	50	**44**	-12.0%
Bedford County	217	**433**	99.5%	129	**218**	69.0%	$415,000	**$390,501**	-5.9%	235	**326**	38.7%
Campbell County	109	**165**	51.4%	67	**115**	71.6%	$330,450	**$293,000**	-11.3%	89	**101**	13.5%
Lynchburg	194	**289**	49.0%	128	**158**	23.4%	$259,950	**$276,500**	6.4%	178	**162**	-9.0%

Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Townhome & Condo Market

	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	0	**1**	n/a	1	**0**	n/a	$150,000	**$0**	n/a	0	**2**	#DIV/0!	0.0	**4.8**	#DIV/0!
Appomattox County	0	**0**	n/a	0	**0**	n/a	$0	**$0**	n/a	0	**0**	n/a	0.0	**0.0**	n/a
Bedford County	16	**39**	143.8%	8	**17**	112.5%	$323,000	**$369,900**	14.5%	34	**43**	26.5%	2.8	**3.3**	17.9%
Campbell County	29	**23**	-20.7%	12	**9**	-25.0%	$260,950	**$294,900**	13.0%	63	**22**	-65.1%	6.5	**2.1**	-67.9%
Lynchburg	17	**28**	64.7%	13	**20**	53.8%	$265,000	**$259,900**	-1.9%	35	**46**	31.4%	1.5	**2.3**	53.2%

Source: Virginia REALTORS®, data accessed April 15, 2026

Area Overview - Townhome & Condo Market YTD

	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg	Mar-25	Mar-26	% chg
Amherst County	0	**1**	n/a	0	**0**	n/a	$0	**$0**	n/a	0	**2**	#DIV/0!
Appomattox County	0	**0**	n/a	0	**0**	n/a	$0	**$0**	n/a	0	**0**	n/a
Bedford County	24	**70**	191.7%	11	**38**	245.5%	$269,900	**$352,950**	30.8%	27	**43**	59.3%
Campbell County	35	**38**	8.6%	16	**23**	43.8%	$261,750	**$255,000**	-2.6%	39	**22**	-43.6%
Lynchburg	39	**86**	120.5%	18	**63**	250.0%	$194,950	**$254,900**	30.8%	41	**46**	12.2%

Source: Virginia REALTORS®, data accessed April 15, 2026

Virginia REALTORS®

The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

All inquiries regarding this report may be directed to:
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Data and analysis provided by Virginia REALTORS® Research Team

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.